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| Job Responsibilities | Description of Responsibility | Est. Time Spent per Day | Est. Time Spent per Week | Est. Time Spent per Month | Does this role have parts that could be automated? If so, explain. | Joy Rating of Role (1=Bad; 5=Great) | If you had an AI to help you with this role, what would you assign to them and why? |
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**\*\*\*\*\* EXAMPLE SHEET \*\*\*\*\***

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| Job Responsibilities | Description of Responsibility | Est. Time Spent per Day | Est. Time Spent per Week | Est. Time Spent per Month | Does this role have parts that could be automated? If so, explain. | Joy Rating of Role (1=Bad; 5=Great) | If you had an AI to help you with this role, what would you assign to them and why? |
| Sales Pitches to Potential Clients | ***When a client calls in wanting a service from us, it is my responsibility to pitch out services to the client and ensure a sale is to follow the conversation/sales pitch*** | ***1.5*** | ***7.5*** | ***165*** | ***Yes, I think that if the beginning stages of the conversation can be automated and I can take over the end, that would help me significantly*** | ***2*** | ***I would assign the AI to gather all basic info from the client and I would finalize the sale.*** |
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